

DFA1 form approved  
By Board of the Bank of Lithuania  
2015 November 12 Resolution No. 03-174

**ERGO Life Insurance SE**

110707135, Geležinio Vilko 6A, 8 5 2683000, [info@ergo.lt](mailto:info@ergo.lt)

**FINANCIAL STATEMENTS OF INSURANCE AND REINSURANCE  
ACTIVITY**

2019.12.31

General Manager    Bogdan Benczak

Chief accountant    Jelena Panfilova

Chief actuary        Dr. Gintaras Bakštys

## Balance sheet

No.	Articles	Financial Year	
		1	2
1	INTANGIBLE NON-CURRENT ASSETS	871 404,00	869 214,00
2	Goodwill	0,00	0,00
3	Software	817 704,00	851 963,00
4	Other intangible non-current assets	53 700,00	17 251,00
5	INVESTMENTS	267 739 351,00	251 852 312,00
6	Land, buildings and other real estate	1 774 995,00	154 935,00
7	Occupied by insurance company for its own activities	1 756 060,00	0,00
8	Land	0,00	0,00
9	Buildings	0,00	0,00
10	Other	1 756 060,00	0,00
11	Investment property	18 935,00	154 935,00
12	Land	18 935,00	18 935,00
13	Buildings	0,00	136 000,00
14	Investments in subsidiaries and associates	5 300 151,00	4 677 870,00
15	Debt securities of subsidiaries and loans granted to subsidiaries	5 300 151,00	4 677 870,00
16	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
17	Shares issued by associated companies	0,00	0,00
18	Debt securities issued by associated companies and loans granted to associated companies	0,00	0,00
19	Other financial investments	260 664 205,00	247 019 507,00
20	Shares, other variable interest securities and units of unit trust	26 781 873,00	27 229 327,00
21	Listed	19 636 447,00	20 576 040,00
22	Not listed	7 145 426,00	6 653 287,00
23	Debt and other fixed interest securities	227 877 839,00	213 138 002,00
24	Government, central bank and municipal securities	189 446 277,00	174 607 845,00
25	Securities issued by other business entities	38 431 562,00	38 530 157,00
26	Loans secured in with mortgages	0,00	0,00
27	Other loans	6 004 493,00	6 002 247,00
28	Deposits in credit institution	0,00	0,00
29	Financial instruments derivatives	0,00	0,00
30	Other investments into real estate	0,00	649 931,00
31	Deposits at the reinsured	0,00	0,00
32	OTHER LIFE INSURANCE INVESTMENTS	51 889 808,00	40 500 617,00
33	Life insurance investments with investments risk taken by the insured	32 311 935,00	23 210 828,00
34	Investments for unit linked life insurance	19 577 873,00	17 289 789,00
35	Professional pension accumulation investment	0,00	0,00
36	REINSURANCE ASSETS	160 591,00	149 133,00

37	Provision for unearned premiums	0,00	0,00
38	Outstanding claims technical provision	160 591,00	149 133,00
39	Life insurance mathematical technical provision	0,00	0,00
40	Technical provision for rebates	0,00	0,00
41	Other technical provision	0,00	0,00
42	ACCOUNTS RECEIVABLE	9 490 032,00	10 035 148,00
43	Amounts receivable from insurance activities	9 083 306,00	9 414 015,00
44	The insured	9 073 009,00	9 413 983,00
45	Intermediaries	10 297,00	32,00
46	Others	0,00	0,00
47	Accounts receivable from inward and outward reinsurance activities	1 444,00	66 872,00
48	The reinsured	0,00	0,00
49	Reinsurers	1 444,00	66 872,00
50	Intermediaries	0,00	0,00
51	Others	0,00	0,00
52	Other accounts receivable	405 282,00	554 261,00
53	OTHER ASSETS	9 080 969,00	7 058 036,00
54	Tangible assets and inventories	504 290,00	304 037,00
55	Motor vehicles	102 563,00	51 771,00
56	Office and other equipment	191 752,00	92 381,00
57	Inventories	3 041,00	2 000,00
58	Prepayments	96 474,00	57 127,00
59	Deferred profit tax assets	110 460,00	100 758,00
60	Prepaid profit tax	0,00	0,00
61	Cash at bank and in hand	8 576 679,00	6 753 999,00
62	Other assets	0,00	0,00
63	ACCRUED INCOME AND DEFERRED COSTS	5 610 118,00	5 838 189,00
64	Accrued interest and rental income	0,00	0,00
65	Deferred acquisition costs	5 380 348,00	5 646 084,00
66	Other accrued income	0,00	0,00
67	Other deferred costs	229 770,00	192 105,00
68	TOTAL ASSETS	<b>344 842 273,00</b>	<b>316 302 649,00</b>
69	CAPITAL AND RESERVES	75 715 471,00	60 366 490,00
70	Share capital	4 380 213,00	4 380 213,00
71	Share premium (surplus of nominal value)	15 129 289,00	15 129 289,00
72	Own shares (-)	0,00	0,00
73	Revaluation reserve	36 880 062,00	23 603 596,00
74	Intangible assets	0,00	0,00
75	Long term tangible	0,00	0,00
76	Financial assets	36 880 062,00	23 603 596,00
77	Reserves	740 211,00	740 211,00

78	Mandatory reserve	450 591,00	450 591,00
79	Other reserves	289 620,00	289 620,00
80	Profit (loss) to be carried forward from previous year(+/-)	13 013 181,00	13 812 500,00
81	Retained earnings (losses) of the current year (+/-)	5 572 515,00	2 700 681,00
82	FINANCING (GRANTS AND SUBSIDIES)	0,00	0,00
83	SUBORDINATED LIABILITIES	0,00	0,00
84	TECHNICAL PROVISIONS	259 557 712,00	248 558 479,00
85	For insurance liabilities	239 979 839,00	231 268 690,00
86	Provision for unearned premiums	11 880 726,00	12 468 671,00
87	Outstanding claims technical provision	7 424 190,00	5 626 986,00
88	Life insurance mathematical technical provision	185 964 106,00	187 311 156,00
89	Technical provision for rebates	2 397 312,00	2 651 049,00
90	Other technical provision	1 570,00	0,00
91	Technical provision for life insurance with the investment risk borne by the insured	32 311 935,00	23 210 828,00
92	Other technical provision for insurance liabilities	0,00	0,00
93	For financial liabilities	19 577 873,00	17 289 789,00
94	Technical provision for financial liabilities, where the investment risk borne by the insured	19 577 873,00	17 289 789,00
95	Technical provision for professional pension accumulation activities	0,00	0,00
96	Technical provision for pension accumulation activities	0,00	0,00
97	Technical provision for other financial liabilities	0,00	0,00
98	PROVISIONS	0,00	0,00
99	Provision for pensions and similar liabilities	0,00	0,00
100	Provision for taxation	0,00	0,00
101	Other provision	0,00	0,00
102	DEPOSITS OF REINSURERS	0,00	0,00
103	LIABILITIES	9 569 090,00	7 377 680,00
104	Liabilities from insurance activities	3 975 802,00	4 148 569,00
105	Liabilities to the insured	3 034 697,00	3 209 526,00
106	Liabilities to intermediaries	941 105,00	939 043,00
107	Other liabilities from insurance activities	0,00	0,00
108	Liabilities from inward and outward reinsurance activities	243 638,00	286 159,00
109	Liabilities to the reinsured	0,00	0,00
110	Liabilities to the reinsurers	243 638,00	286 159,00
111	Liabilities to intermediaries	0,00	0,00
112	Other liabilities from inward and outward reinsurance activities	0,00	0,00
113	Issued debt securities converted debts to be specified separately	0,00	0,00
114	Debts to credit institutions	0,00	0,00
115	Financial instruments derivatives	0,00	0,00
116	Taxes, social security and other liabilities	5 349 650,00	2 942 952,00
117	Taxes	583 170,00	498 663,00

118	Compulsory social security contributions	69 998,00	15 424,00
119	Salaries	160 593,00	53 914,00
120	Other liabilities	4 535 889,00	2 374 951,00
121	ACCRUED COSTS AND DEFERRED INCOME	0,00	0,00
122	Accrued costs	0,00	0,00
123	Deferred income	0,00	0,00
124	TOTAL EQUITY AND LIABILITIES	<b>344 842 273,00</b>	<b>316 302 649,00</b>

## Income statement and statement of comprehensive income

No.	Articles	Financial Year	Previous financial Year
		1	2
1	EARNED PREMIUMS NET OF REINSURERS' SHARE	71 323 009,03	69 424 950,00
2	Gross premium written	71 637 033,03	70 690 195,00
3	Outward premiums (-)	-901 969,00	-992 675,00
4	Change in technical provision for premiums unearned (-/+)	587 945,00	-272 570,00
5	Change in the reinsurers' share in technical provision for premiums unearned (-/+)	0,00	0,00
6	Income of contract management (fee and commission income)	565 624,00	531 813,00
7	INSURANCE CLAIM, NET OF REINSURERS' SHARE EXPENSES (-)	(54 722 121,03)	(46 354 005,00)
8	Claim paid (-)	-44 564 612,03	-39 260 380,00
9	Redeemable amounts (-)	-6 579 429,00	-6 197 006,00
10	Claims settlement expenses (-)	-1 876 415,00	-1 670 589,00
11	Amounts recovered (+)	4 943,00	4 868,00
12	Reinsurers' share (+)	79 138,00	67 470,00
13	Change in the technical provision for claims outstanding (-/+)	-1 797 204,00	692 149,00
14	Reinsurers' share (+)	11 458,00	9 483,00
15	RETURNED (PAYABLE) INSURANCE PREMIUMS (PROFIT PARTICIPATION), NET OF REINSURERS' SHARE (-)	253 737,00	448 211,00
16	Change in life insurance mathematical technical provision, net of reinsurers share +/-	1 347 050,00	-4 879 913,00
17	Change in technical provision for rebates (-/+)	-1 570,00	43 144,00
18	Reinsurers' share (+)	-9 101 107,00	-2 750 736,00
19	Change in technical provision for life insurance with the investment risk borne by the insured (+/-)	-2 757 154,00	971 469,00
20	Change in technical provision for financial liabilities, where the investment risk borne by the insured (+/-)	0,00	0,00
21	Change in other technical provision for insurance liabilities (+/-)	0,00	0,00
22	NET OPERATING EXPENSES (-)	(15 587 372,00)	(15 858 310,00)
23	Acquisition costs (-)	-10 875 040,00	-10 669 556,00
24	Change in deferred acquisition costs (-/+)	-265 736,00	-1 321 209,00
25	Administrative expenses (-)	-4 868 526,00	-4 267 175,00
26	Reinsurance commissions and reinsurers' profit share (+)	421 930,00	399 630,00

27	INVESTING INCOME	8 600 904,00	6 358 230,00
28	Income from participating in other companies	2 000 000,00	400 000,00
29	Income from land and buildings	11 344,00	12 884,00
30	Income from other investments	5 338 898,00	5 353 213,00
31	Reverse of impairment	0,00	0,00
32	Profit from transfer of investments	1 250 662,00	592 133,00
33	INVESTMENTS EXPENSES (-)	(1 327 633,00)	(966 159,00)
34	Investment management expenses including interest (-)	-454 165,00	-501 912,00
35	Costs related to participation in other companies activity and other investments (-)	0,00	0,00
36	Loss due to decrease in value (-)	0,00	0,00
37	Loss on transfer of investments (-)	-873 468,00	-464 247,00
38	LOSS FROM OTHER INVESTMENT OF LIFE INSURANCE (-)	6 672 435,00	(2 476 474,00)
39	Profit from investment when the investment risk borne by the insured	6 672 435,00	-2 476 474,00
40	Profit from professional pension accumulation investment	0,00	0,00
41	OTHER INCOME	697 673,00	705 123,00
42	Income from pension accumulation activity	0,00	0,00
43	Finance income (+)	132 565,00	146 997,00
44	Other income (+)	565 108,00	558 126,00
45	OTHER EXPENSES (-)	(358 662,00)	(2 409 327,00)
46	Expenses from pension accumulation activity (-)	0,00	0,00
47	Finance expenses (-)	-145 558,00	-1 286 841,00
48	Other expenses (-)	-213 104,00	-1 122 486,00
49	CURRENT YEAR RESULT - PROFIT (LOSS) BEFORE TAXATION	5 604 813,00	2 788 016,00
50	PROFIT TAX (-)	(32 298,00)	(87 335,00)
51	Income tax expense for the reporting year	-42 000,00	-58 406,00
52	Deferred income tax expense (income)	9 702,00	-28 929,00
53	CURRENT YEAR RESULT - PROFIT (LOSS)	<b>5 572 515,00</b>	<b>2 700 681,00</b>
54	Statement of comprehensive income	13 276 465,00	(2 622 127,00)
55	Change in the value of available-for-sale financial assets	13 276 465,00	-2 622 127,00
56	From cash flow hedges	0,00	0,00
57	Revaluation of assets	0,00	0,00
58	Actuarial gains (losses) of defined benefit pension plans	0,00	0,00
59	Other comprehensive income	0,00	0,00
60	PROFIT TAX FROM OTHER COMPREHENSIVE INCOME (-)	0,00	0,00
61	OTHER COMPREHENSIVE INCOME, MINUS PROFIT TAX	13 276 465,00	(2 622 127,00)
62	CURRENT YEAR RESULT - PROFIT (LOSS) AND OTHER COMPREHENSIVE INCOME	<b>18 848 980,00</b>	<b>78 554,00</b>

## Cash flows statement

No.	Articles	Financial Year	
		1	2
1	CASH FLOWS FROM OPERATING ACTIVITIES +/-	3 052 186,00	10 087 027,00
2	Insurance and inward reinsurance premiums received	76 100 466,00	75 375 187,00
3	Insurance premiums	76 100 466,00	75 375 187,00
4	Inward reinsurance premiums	0,00	0,00
5	Component of deposit	0,00	0,00
6	Coinsurance premiums	0,00	0,00
7	Share of insurance undertakings in coinsurance premiums received	0,00	0,00
8	Share in coinsurance premiums received of other insurance undertakings involved in coinsurance operations	0,00	0,00
9	Amounts paid to other insurance undertakings involved in coinsurance operations (-)	0,00	0,00
10	Amounts received from other insurance undertakings involved in coinsurance operations	0,00	0,00
11	Outward reinsurance premiums (-)	0,00	0,00
12	Proportional outward reinsurance premiums (-)	0,00	0,00
13	Non-proportional outward reinsurance premiums (-)	0,00	0,00
14	Amounts paid under insurance and reinsurance contracts (-)	-53 278 623,00	-46 094 480,00
15	Rebates upon cancellation of contracts (-)	-13 798,00	-19 463,00
16	Insurance (-)	-13 798,00	-19 463,00
17	Reinsurance (-)	0,00	0,00
18	Claims paid (-)	-38 262 603,00	-29 740 174,00
19	Insurance (-)	-38 341 367,00	-29 790 097,00
20	Reinsurance (-)	78 764,00	49 923,00
21	Amounts recovered by way of subrogation and salvage (+)	4 944,00	4 736,00
22	Insurance (+)	4 944,00	4 736,00
23	Reinsurance (+)	0,00	0,00
24	Surrender values paid (-)	-14 959 164,00	-16 303 262,00
25	Insurance (-)	-14 959 164,00	-16 303 262,00
26	Reinsurance (+)	0,00	0,00
27	Claim handling expenses paid (-)	-16 067,00	-13 564,00
28	Insurance (-)	-16 067,00	-13 564,00
29	Reinsurance (-)	0,00	0,00
30	Amounts paid for life insurance with the investment risk borne by the insured (-)	-32 309,00	-22 867,00
31	Amounts paid for other financial liabilities (-)	374,00	114,00
32	Other amounts transferred to reinsurers (-)	-508 686,00	-579 151,00
33	Other amounts received from reinsurers	97 946,00	40 720,00
34	Other amounts transferred to the reinsured (-)	0,00	0,00
35	Other amounts received from the reinsured	0,00	0,00

36	Operating expenses paid (-)	-15 053 168,00	-16 622 225,00
37	Taxes on ordinary activities paid (-)	-4 956 622,00	-2 552 713,00
38	Amounts received from other operating activities	655 794,00	546 907,00
39	Amounts paid on other operating activities (-)	-4 921,00	-27 218,00
40	CASH FLOWS FROM INVESTING ACTIVITIES +/(-)	2 273 085,00	-8 858 304,00
41	Amounts received from investing activities	8 407 813,00	7 173 727,00
42	Subsidiaries and associated companies	2 026 451,00	0,00
43	Shares, other variable-yield securities and income units in unit trusts	436 974,00	746 562,00
44	Debt and other fixed-interest securities	5 728 648,00	6 000 049,00
45	Land	0,00	0,00
46	Buildings	12 639,00	13 854,00
47	Loans secured with mortgages	0,00	0,00
48	Other secured loans	0,00	0,00
49	Unsecured loans	202 762,00	412 868,00
50	Deposits with credit institutions	339,00	394,00
51	Other investments	0,00	0,00
52	Amounts received on maturity or realization of investments	34 986 655,00	38 102 517,00
53	Subsidiaries and associates	0,00	0,00
54	Shares, other variable-yield securities and units in unit trusts	12 991 376,00	11 998 592,00
55	Debt securities and other fixed-interest securities	21 837 167,00	26 102 677,00
56	Land	0,00	0,00
57	Buildings	158 112,00	0,00
58	Loans secured with mortgages	0,00	0,00
59	Other secured loans	0,00	0,00
60	Unsecured loans	0,00	1 248,00
61	Deposits with credit institutions	0,00	0,00
62	Other investments	0,00	0,00
63	Amounts paid on investment (-)	-40 934 686,00	-53 960 236,00
64	Subsidiaries and associates (-)	-219 853,00	-399 865,00
65	Shares, other variable-yield securities and units in unit trusts (-)	-27 584 159,00	-48 592 942,00
66	Debt securities and other fixed-interest securities (-)	-12 891 520,00	-4 844 298,00
67	Land (-)	0,00	0,00
68	Buildings (-)	0,00	0,00
69	Loans secured with mortgages (-)	0,00	0,00
70	Other secured loans (-)	0,00	0,00
71	Unsecured loans (-)	0,00	0,00
72	Deposits with credit institutions (-)	0,00	0,00
73	Other investments (-)	-239 154,00	-123 131,00
74	Taxes paid on investing activities (-)	-153 697,00	-168 013,00
75	Amounts generated from other investing activities	0,00	0,00
76	Amounts paid on other investing activities (-)	-33 000,00	-6 299,00



77	CASH FLOWS FROM FINANCING ACTIVITIES +/-(-)	-3 502 591,00	-3 494 739,00
78	Amounts received on issue of ordinary and preference shares	0,00	0,00
79	Amounts paid on purchase of own shares (-)	0,00	0,00
80	Amounts received on issue of debt securities	0,00	0,00
81	Amounts paid on redemption of debt securities (-)	0,00	0,00
82	Loans received	0,00	0,00
83	Loans repaid (-)	0,00	0,00
84	Dividends paid (-)	-3 500 000,00	-3 500 000,00
85	Taxes paid on financing activities (-)	0,00	0,00
86	Amounts generated from other financing activities	0,00	5 261,00
87	Amounts paid on other financing activities (-)	-2 591,00	0,00
88	CURRENCY EXCHANGE IMPACT	0,00	0,00
89	INCREASE (DECREASE) IN CASH	1 822 680,00	-2 266 016,00
90	CASH AND CASH EQUIVALENTS IN THE BEGINNING OF THE PERIOD	6 753 999,00	9 020 015,00
91	CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	8 576 679,00	6 753 999,00